

Contact

www.linkedin.com/in/alannamccargo (LinkedIn)

Top Skills

Portfolio Management
Loans
Risk Management

Certifications

Nonprofit Management Executive Certificate
Executive Leadership Certificate

Publications

Personal Finance
Real Estate Publication

Alanna McCargo

President of Ginnie Mae
Washington, District of Columbia, United States

Experience

Ginnie Mae
President
December 2021 - Present (1 year 10 months)
Washington, District of Columbia, United States

U.S. Department of Housing and Urban Development
Senior Advisor for Housing Finance, Office of the Secretary
January 2021 - December 2021 (1 year)

Urban Institute
5 years
Vice President, Housing Finance Policy Center
2016 - January 2021 (5 years)
Washington, DC

Executive Director, The Mortgage Servicing Collaborative
January 2017 - May 2019 (2 years 5 months)
Washington, District Of Columbia

CoreLogic
Vice President and Head of Government Solutions
2013 - 2016 (3 years)
Washington, DC

Lead all aspects of the public sector business vertical and generated new business and relationships. Work with government agencies, researchers/ economists, think tanks and bank regulators to develop custom solutions and critical data analysis that drive housing finance policy, research, regulation, operational execution and industry insights on behalf of largest property data and analytics firm.

► Led solutions team which sources business, develops proposals and designs solutions for clients to win new business.

►Managed complex government client relationships including Veterans Affairs, USDA Rural, FEMA, Fannie Mae, Freddie Mac, Census and Housing & Urban Development/FHA.

►Managed operations, negotiations and agreements with teaming partners, primes and subcontractors.

►Managed federal payments, procurement tracking, contract performance (CPARs) and GSA audits.

J.P. Morgan Chase

Vice President, Portfolio & Product Management

2012 - 2013 (1 year)

Fannie Mae

Senior Director, Servicing Portfolio Management

October 2008 - March 2012 (3 years 6 months)

Fannie Mae

6 years

Director, Single Family Marketing Services

2007 - 2008 (1 year)

Washington, DC

Director, Program Management – Finance Restatement and Re-Audit

2004 - 2007 (3 years)

Washington, DC

eBusiness Division Channel Marketing Lead

2002 - 2004 (2 years)

Played an integral role to development and launch of Fannie Mae's ecommerce initiative, launched to streamline and leverage technology and online efficiencies for industry.

Education

University of Houston

Bachelor of Arts (B.A.), Communications

Georgetown University

Executive Certificate, Nonprofit Management

University of California, Los Angeles

Executive Leadership Certificate

University of Maryland

Master of Business Administration (M.B.A.)