

# Executive Branch Personnel

## Public Financial Disclosure Report (OGE Form 278e)

### Filer's Information

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Bianchi, Sarah

Deputy US Trade Representative, Office of the U.S. Trade Representative

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Other Federal Government Positions Held During the Preceding 12 Months:

None

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Names of Congressional Committees Considering Nomination:

- Committee on Finance
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Electronic Signature - I certify that the statements I have made in this form are true, complete and correct to the best of my knowledge.

/s/ Bianchi, Sarah [electronically signed on 02/09/2021 by Bianchi, Sarah in Integrity.gov]

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Agency Ethics Official's Opinion - On the basis of information contained in this report, I conclude that the filer is in compliance with applicable laws and regulations (subject to any comments below).

/s/ Kaye, Janice A, Certifying Official [electronically signed on 05/28/2021 by Kaye, Janice A in Integrity.gov]

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Other review conducted by

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U.S. Office of Government Ethics Certification

/s/ Apol, David, Certifying Official [electronically signed on 06/04/2021 by Apol, David in Integrity.gov]

## 1. Filer's Positions Held Outside United States Government

#	ORGANIZATION NAME	CITY, STATE	ORGANIZATION TYPE	POSITION HELD	FROM	TO
1	EvercoreISI	New York, New York	Corporation	senior managing director	6/2019	Present
2	City of Birmingham	Birmingham, Alabama	city government	consultant	1/2019	6/2019
3	Lyft	San Francisco, California	Corporation	consultant	1/2019	6/2019
4	University of Delaware	Newark, Delaware	University/College	senior advisor	8/2018	6/2019
5	The Governance Project	Washington, District of Columbia	Non-Profit	consultant	9/2018	6/2019
6	Academy of Achievement	Washington, District of Columbia	Non-Profit	consultant	9/2018	3/2019
7	Senior Advisory Committee, Harvard University Institute of Politics	Cambridge, Massachusetts	University/College	member	1/2005	Present
8	PT Fund, Inc.	Washington, District of Columbia	Non-Profit	volunteer, domestic policy team	8/2020	1/2021

## 2. Filer's Employment Assets & Income and Retirement Accounts

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1	SEP IRA				

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1.1	Fidelity Government Cash Reserves (FDRXX)	Yes	\$15,001 - \$50,000		None (or less than \$201)
1.2	Baird Aggregate Bond Fund (BAGIX)	Yes	\$50,001 - \$100,000		None (or less than \$201)
2	Roth IRA				
2.1	US bank (cash account)	N/A	\$15,001 - \$50,000		None (or less than \$201)
2.2	Vanguard Intermediate-Term Bond Index Fund (BIV)	Yes	\$15,001 - \$50,000		None (or less than \$201)
3	Rollover IRA				
3.1	Metropolitan West Total Return Bond Fund (MWTTX)	Yes	\$50,001 - \$100,000		None (or less than \$201)
3.2	Dodge & Cox Income Fund (DODIX)	Yes	\$100,001 - \$250,000		None (or less than \$201)
3.3	US bank (cash account)	N/A	\$50,001 - \$100,000		None (or less than \$201)
4	EVERCOREISI				
4.1	EvercorelSI (income)	N/A		salary	\$530,151
4.2	EvercorelSI deferred compensation (2019) tracks the Vanguard Total World Stock Index Fund ETF (VT)	N/A	\$50,001 - \$100,000		None (or less than \$201)
4.3	EvercorelSI 401K invested in PIMCO Total Return Fund (PTTRX)	Yes	\$15,001 - \$50,000		None (or less than \$201)
4.4	EvercorelSI, anticipated bonus (2020)	See Endnote	\$250,001 - \$500,000		None (or less than \$201)
4.5	EvercorelSI deferred compensation (2020) tracks the Vanguard 500 Index Fund ETF (VOO)	N/A	\$250,001 - \$500,000		None (or less than \$201)

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
4.6	Evercore SI deferred compensation (2019)			cash payment	\$29,000
5	AIRBNB				
5.1	Airbnb 401K invested in Metropolitan West Total Return Bond Fund (MWTNX)	Yes	\$1,001 - \$15,000		None (or less than \$201)
5.2	Airbnb Inc stock (ABNB)	See Endnote	N/A	Capital Gains	\$1,000,001 - \$5,000,000

### 3. Filer's Employment Agreements and Arrangements

#	EMPLOYER OR PARTY	CITY, STATE	STATUS AND TERMS	DATE
1	Airbnb	San Francisco, California	I received unvested restricted stock units (RSU) from my employment at Airbnb, some of which was converted to common stock at the time of the Airbnb Initial Public Offering (IPO) in 12/2020. Some of this common stock is under a six-month employee lock-up that will expire on June 10, 2021 pursuant to the terms of the IPO.	1/2016
2	Evercore SI	New York, New York	For the work I performed for the firm in 2020, I will receive a discretionary cash bonus in 3/2021. I also received discretionary deferred compensation, subject to vesting requirements. The deferred compensation plan tracks the Vanguard 500 Index Fund ETF (VOO). If I stay at the firm, then over the next four years, half of my deferred compensation will vest into shares of Evercore stock and half into cash. I understand that if confirmed, I will resign from Evercore SI and will forfeit deferred compensation that has not vested prior to my resignation date.	6/2019
3	Airbnb	San Francisco, California	I will continue to participate in the defined contribution plan. The plan sponsor has not made any contributions since my departure from the firm.	1/2016
4	Evercore SI	New York, New York	I will continue to participate in the defined contribution plan. The plan sponsor will not make any contributions after my departure from the firm.	6/2019

#	EMPLOYER OR PARTY	CITY, STATE	STATUS AND TERMS	DATE
5	EvercoreISI	New York, New York	For the work I performed for the firm in 2019, I received discretionary deferred compensation subject to vesting requirements. The deferred compensation plan tracks the Vanguard Total World Stock Index Fund ETF (VT). I will receive the first payment of my deferred compensation in 03/2021. The remainder would vest over three years and will be paid in equal cash payments. If confirmed, I will resign from EvercoreISI and will forfeit the deferred compensation that has not vested prior to my resignation date.	6/2019

#### 4. Filer's Sources of Compensation Exceeding \$5,000 in a Year

#	SOURCE NAME	CITY, STATE	BRIEF DESCRIPTION OF DUTIES
1	EvercoreISI	New York, New York	Senior Managing Director
2	Lyft	San Francisco, California	Consultant
3	Airbnb	San Francisco, California	policy advisor
4	Academy of Achievement	Washington, District of Columbia	Consultant
5	City of Birmingham	Birmingham, Alabama	Consultant
6	The Governance Project	Washington, District of Columbia	Consultant
7	University of Delaware	Newark, Delaware	Consultant

## 5. Spouse's Employment Assets & Income and Retirement Accounts

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1	Roth IRA				
1.1	US bank #1 (cash account)	N/A	\$1,001 - \$15,000		None (or less than \$201)
1.2	US bank #2 (cash account)	N/A	\$1,001 - \$15,000		None (or less than \$201)
1.3	Fidelity U.S. Bond Index Fund (FXNAX)	Yes	\$50,001 - \$100,000		None (or less than \$201)

## 6. Other Assets and Income

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1	brokerage account #1				
1.1	iShares MSCI EAFE Min Vol Factor ETF (EFAV)	Yes	\$50,001 - \$100,000		\$201 - \$1,000
1.2	Matthews Pacific Tiger Fund (MAPTX)	Yes	\$50,001 - \$100,000		\$5,001 - \$15,000
1.3	Invesco S&P 500 Equal Weight Consumer Staples ETF (RHS)	Yes	\$100,001 - \$250,000		\$2,501 - \$5,000
1.4	iShares MSCI USA Min Vol Factor ETF (USMV)	Yes	\$100,001 - \$250,000		\$1,001 - \$2,500
1.5	Vanguard Small-Cap Value Index Fund (VBR)	Yes	\$50,001 - \$100,000		None (or less than \$201)
1.6	Vanguard FTSE All World ex US ETF (VEU)	Yes	\$50,001 - \$100,000		\$201 - \$1,000

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1.7	Fidelity Treasury Money Market Fund (FZFXX)	Yes	\$250,001 - \$500,000		None (or less than \$201)
1.8	Vanguard 500 Index Fund (VOO)	Yes	\$100,001 - \$250,000		\$1,001 - \$2,500
1.9	Vanguard Total Stock Market Index Fund (VTI)	Yes	\$250,001 - \$500,000		\$50,001 - \$100,000
1.10	Vanguard Short-Term Inflation-Protected Securities ETF (VTIP)	Yes	\$50,001 - \$100,000		\$201 - \$1,000
2	brokerage account #2				
2.1	Vanguard Short-Term Tax-Exempt Fund (VWSUX)	Yes	\$100,001 - \$250,000		\$1,001 - \$2,500
2.2	Fidelity Government Money Market Fund (SPAXX)	Yes	\$250,001 - \$500,000		\$201 - \$1,000
3	family trust (underlying asset is a U.S. bank cash account)	N/A	\$100,001 - \$250,000		None (or less than \$201)
4	brokerage account #3				
4.1	Fidelity Government Money Market Fund (SPAXX)	Yes	\$100,001 - \$250,000		\$201 - \$1,000
5	Variable Annuity				
5.1	Fidelity VIP Investment Grade Bond Portfolio (FTLKC)	Yes	\$250,001 - \$500,000		\$15,001 - \$50,000
5.2	Fidelity VIP Government Money Market Fund (FTNJC)	Yes	\$100,001 - \$250,000		None (or less than \$201)
5.3	Templeton Global Bond VIP Fund (FTMEC)	Yes	None (or less than \$1,001)		\$2,501 - \$5,000
5.4	Fidelity VIP Bond Index (FBIQC)	Yes	None (or less than \$1,001)		\$1,001 - \$2,500



#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
6	US bank A (cash account)	N/A	\$100,001 - \$250,000		None (or less than \$201)
7	US bank B (cash account)	N/A	\$1,001 - \$15,000		None (or less than \$201)
8	brokerage account #4				
8.1	Invesco S&P 500 Equal Weight Consumer Staples ETF (RHS)	Yes	\$50,001 - \$100,000		\$1,001 - \$2,500
8.2	Invesco S&P 500 Pure Value ETF (RPV)	Yes	None (or less than \$1,001)		\$5,001 - \$15,000
9	US bank G (cash accounts)	N/A	\$15,001 - \$50,000		None (or less than \$201)
10	brokerage account #5				
10.1	Vanguard Short-Term Inflation-Protected Securities ETF (VTIP)	Yes	\$15,001 - \$50,000		None (or less than \$201)
11	US bank C (cash account)	N/A	\$50,001 - \$100,000		None (or less than \$201)
12	U.S. Treasury Bonds	N/A	\$15,001 - \$50,000	Interest	\$201 - \$1,000
13	U.S. Treasury Bonds	N/A	\$15,001 - \$50,000	Interest	\$1,001 - \$2,500
14	Virginia 529 #1				
14.1	Vanguard Total International Stock Index Fund	Yes	\$15,001 - \$50,000		None (or less than \$201)
14.2	Vanguard Total Bond Market Index Fund	Yes	\$1,001 - \$15,000		None (or less than \$201)
14.3	Vanguard Total Bond Market Index Fund	Yes	\$1,001 - \$15,000		None (or less than \$201)
15	Virginia 529 #2				

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
15.1	Vanguard Total International Stock Index Fund	Yes	\$50,001 - \$100,000		None (or less than \$201)
15.2	Vanguard Total Bond Market Index Fund	Yes	\$1,001 - \$15,000		None (or less than \$201)
15.3	Vanguard Total Bond Market Index Fund	Yes	\$15,001 - \$50,000		None (or less than \$201)
16	Utah 529 #1				
16.1	Vanguard Short-Term Bond Index Fund (VBIPX)	Yes	\$100,001 - \$250,000		\$2,501 - \$5,000
16.2	Vanguard Short-Term Inflation-Protected Securities Index Fund (VTSPX)	Yes	\$15,001 - \$50,000		None (or less than \$201)
17	Utah 529 #2				
17.1	Vanguard Short-Term Bond Index Fund (VBIPX)	Yes	\$100,001 - \$250,000		\$2,501 - \$5,000
17.2	Vanguard Short-Term Inflation-Protected Securities Index Fund (VTSPX)	Yes	\$15,001 - \$50,000		None (or less than \$201)
18	US bank D (cash account)	N/A	\$100,001 - \$250,000		None (or less than \$201)
19	US bank E (cash account)	N/A	\$100,001 - \$250,000		None (or less than \$201)
20	US Bank F (cash account)	N/A	\$100,001 - \$250,000		None (or less than \$201)

## 7. Transactions

(N/A) - Not required for this type of report

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## 8. Liabilities

#	CREDITOR NAME	TYPE	AMOUNT	YEAR INCURRED	RATE	TERM
1	AmeriHome	Mortgage on Personal Residence	\$250,001 - \$500,000	2020	3%	15 years

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## 9. Gifts and Travel Reimbursements

(N/A) - Not required for this type of report

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## Endnotes

PART	#	ENDNOTE
2.	4.4	At the time of filing this was a receivable. Bonus of \$343,750 was paid in 3/2021 subsequent to filing this report.
2.	5.2	The income amount range reflects the 15% of her shares sold in 12/2020, and the remainder of the shares, which are subject to a six-month employee hold/lockup as per the terms of the Airbnb IPO.

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# Summary of Contents

## 1. Filer's Positions Held Outside United States Government

Part 1 discloses positions that the filer held at any time during the reporting period (excluding positions with the United States Government). Positions are reportable even if the filer did not receive compensation.

This section does not include the following: (1) positions with religious, social, fraternal, or political organizations; (2) positions solely of an honorary nature; (3) positions held as part of the filer's official duties with the United States Government; (4) mere membership in an organization; and (5) passive investment interests as a limited partner or non-managing member of a limited liability company.

## 2. Filer's Employment Assets & Income and Retirement Accounts

Part 2 discloses the following:

- Sources of earned and other non-investment income of the filer totaling more than \$200 during the reporting period (e.g., salary, fees, partnership share, honoraria, scholarships, and prizes)
- Assets related to the filer's business, employment, or other income-generating activities (1) that ended the reporting period with a value greater than \$1,000 or (2) from which more than \$200 in income was received during the reporting period (e.g., equity in business or partnership, stock options, retirement plans/accounts and their underlying holdings as appropriate, deferred compensation, and intellectual property, such as book deals and patents)

This section does not include assets or income from United States Government employment or assets that were acquired separately from the filer's business, employment, or other income-generating activities (e.g., assets purchased through a brokerage account). Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF).

## 3. Filer's Employment Agreements and Arrangements

Part 3 discloses agreements or arrangements that the filer had during the reporting period with an employer or former employer (except the United States Government), such as the following:

- Future employment
- Leave of absence
- Continuing payments from an employer, including severance and payments not yet received for previous work (excluding ordinary salary from a current employer)
- Continuing participation in an employee welfare, retirement, or other benefit plan, such as pensions or a deferred compensation plan
- Retention or disposition of employer-awarded equity, sharing in profits or carried interests (e.g., vested and unvested stock options, restricted stock, future share of a company's profits, etc.)

#### 4. Filer's Sources of Compensation Exceeding \$5,000 in a Year

Part 4 discloses sources (except the United States Government) that paid more than \$5,000 in a calendar year for the filer's services during any year of the reporting period.

The filer discloses payments both from employers and from any clients to whom the filer personally provided services. The filer discloses a source even if the source made its payment to the filer's employer and not to the filer. The filer does not disclose a client's payment to the filer's employer if the filer did not provide the services for which the client is paying.

#### 5. Spouse's Employment Assets & Income and Retirement Accounts

Part 5 discloses the following:

- Sources of earned income (excluding honoraria) for the filer's spouse totaling more than \$1,000 during the reporting period (e.g., salary, consulting fees, and partnership share)
- Sources of honoraria for the filer's spouse greater than \$200 during the reporting period
- Assets related to the filer's spouse's employment, business activities, other income-generating activities (1) that ended the reporting period with a value greater than \$1,000 or (2) from which more than \$200 in income was received during the reporting period (e.g., equity in business or partnership, stock options, retirement plans/accounts and their underlying holdings as appropriate, deferred compensation, and intellectual property, such as book deals and patents)

This section does not include assets or income from United States Government employment or assets that were acquired separately from the filer's spouse's business, employment, or other income-generating activities (e.g., assets purchased through a brokerage account). Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF). Amounts of income are not required for a spouse's earned income (excluding honoraria).

#### 6. Other Assets and Income

Part 6 discloses each asset, not already reported, (1) that ended the reporting period with a value greater than \$1,000 or (2) from which more than \$200 in investment income was received during the reporting period. For purposes of the value and income thresholds, the filer aggregates the filer's interests with those of the filer's spouse and dependent children.

This section does not include the following types of assets: (1) a personal residence (unless it was rented out during the reporting period); (2) income or retirement benefits associated with United States Government employment (e.g., Thrift Savings Plan); and (3) cash accounts (e.g., checking, savings, money market accounts) at a single financial institution with a value of \$5,000 or less (unless more than \$200 in income was received). Additional exceptions apply. Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF).

## 7. Transactions

Part 7 discloses purchases, sales, or exchanges of real property or securities in excess of \$1,000 made on behalf of the filer, the filer's spouse or dependent child during the reporting period.

This section does not include transactions that concern the following: (1) a personal residence, unless rented out; (2) cash accounts (e.g., checking, savings, CDs, money market accounts) and money market mutual funds; (3) Treasury bills, bonds, and notes; and (4) holdings within a federal Thrift Savings Plan account. Additional exceptions apply.

## 8. Liabilities

Part 8 discloses liabilities over \$10,000 that the filer, the filer's spouse or dependent child owed at any time during the reporting period.

This section does not include the following types of liabilities: (1) mortgages on a personal residence, unless rented out (limitations apply for PAS filers); (2) loans secured by a personal motor vehicle, household furniture, or appliances, unless the loan exceeds the item's purchase price; and (3) revolving charge accounts, such as credit card balances, if the outstanding liability did not exceed \$10,000 at the end of the reporting period. Additional exceptions apply.

## 9. Gifts and Travel Reimbursements

This section discloses:

- Gifts totaling more than \$415 that the filer, the filer's spouse, and dependent children received from any one source during the reporting period.
- Travel reimbursements totaling more than \$415 that the filer, the filer's spouse, and dependent children received from any one source during the reporting period.

For purposes of this section, the filer need not aggregate any gift or travel reimbursement with a value of \$166 or less. Regardless of the value, this section does not include the following items: (1) anything received from relatives; (2) anything received from the United States Government or from the District of Columbia, state, or local governments; (3) bequests and other forms of inheritance; (4) gifts and travel reimbursements given to the filer's agency in connection with the filer's official travel; (5) gifts of hospitality (food, lodging, entertainment) at the donor's residence or personal premises; and (6) anything received by the filer's spouse or dependent children totally independent of their relationship to the filer. Additional exceptions apply.

## Privacy Act Statement

Title I of the Ethics in Government Act of 1978, as amended (the Act), 5 U.S.C. app. § 101 et seq., as amended by the Stop Trading on Congressional Knowledge Act of 2012 (Pub. L. 112-105) (STOCK Act), and 5 C.F.R. Part 2634 of the U. S. Office of Government Ethics regulations require the reporting of this information. Failure to provide the requested information may result in separation, disciplinary action, or civil action. The primary use of the information on this report is for review by Government officials to determine compliance with applicable Federal laws and regulations. This report may also be disclosed upon request to any requesting person in accordance with sections 105 and 402(b)(1) of the Act or as otherwise authorized by law. You may inspect applications for public access of your own form upon request. Additional disclosures of the information on this report may be made: (1) to any requesting person, subject to the limitation contained in section 208(d)(1) of title 18, any determination granting an exemption pursuant to sections 208(b)(1) and 208(b)(3) of title 18; (2) to a Federal, State, or local law enforcement agency if the disclosing agency becomes aware of violations or potential violations of law or regulation; (3) to a source when necessary to obtain information relevant to a conflict of interest investigation or determination; (4) to the National Archives and Records Administration or the General Services Administration in records management inspections; (5) to the Office of Management and Budget during legislative coordination on private relief legislation; (6) when the disclosing agency determines that the records are arguably relevant to a proceeding before a court, grand jury, or administrative or adjudicative body, or in a proceeding before an administrative or adjudicative body when the adjudicator determines the records to be relevant to the proceeding; (7) to reviewing officials in a new office, department or agency when an employee transfers or is detailed from one covered position to another, a public financial disclosure report and any accompanying documents, including statements notifying an employee's supervising ethics office of the commencement of negotiations for future employment or compensation or of an agreement for future employment or compensation; (8) to a Member of Congress or a congressional office in response to an inquiry made on behalf of and at the request of an individual who is the subject of the record; (9) to contractors and other non-Government employees working on a contract, service or assignment for the Federal Government when necessary to accomplish a function related to this system of records; (10) on the OGE Website and to any person, department or agency, any written ethics agreement, including certifications of ethics agreement compliance, filed with OGE by an individual nominated by the President to a position requiring Senate confirmation; (11) on the OGE Website and to any person, department or agency, any certificate of divestiture issued by OGE; (12) on the OGE Website and to any person, department or agency, any waiver of the restrictions contained in Executive Order 13770 or any superseding executive order; (13) to appropriate agencies, entities and persons when there has been a suspected or confirmed breach of the system of records, the agency maintaining the records has determined that there is a risk of harm to individuals, the agency, the Federal Government, or national security, and the disclosure is reasonably necessary to assist in connection with the agency's efforts to respond to the suspected or confirmed breach or to prevent, minimize, or remedy such harm; and (14) to another Federal agency or Federal entity, when the agency maintaining the record determines that information from this system of records is reasonably necessary to assist the recipient agency or entity in responding to a suspected or confirmed breach or in preventing, minimizing, or remedying the risk of harm to individuals, the recipient agency or entity, the Federal Government, or national security. See also the OGE/GOVT-1 executive branch-wide Privacy Act system of records.

## Public Burden Information

This collection of information is estimated to take an average of ten hours per response, including time for reviewing the instructions, gathering the data needed, and completing the form. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Program Counsel, U.S. Office of Government Ethics (OGE), Suite 500, 1201 New York Avenue, N.W., Washington, DC 20005-3917.

Pursuant to the Paperwork Reduction Act, as amended, an agency may not conduct or sponsor, and no person is required to respond to, a collection of information unless it displays a currently valid OMB control number (that number, 3209-0001, is displayed here and at the top of the first page of this OGE Form 278e).

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