Annual Report 2017 | U.S. Office of Government Ethics; 5 C.F.R. part 2634 | Form Approved: OMB No. (3209-0001) (March 2014)

Executive Branch Personnel Public Financial Disclosure Report (OGE Form 278e)

Filer's Information

Land, Guy P

Chief of Staff, Appalachian Regional Commission

Report Year: 2017

Other Federal Government Positions Held During the Preceding 12 Months:

None

Electronic Signature - I certify that the statements I have made in this form are true, complete and correct to the best of my knowledge.

/s/ Land, Guy P [electronically signed on 05/04/2017 by Land, Guy P in Integrity.gov]

Agency Ethics Official's Opinion - On the basis of information contained in this report, I conclude that the filer is in compliance with applicable laws and regulations (subject to any comments below).

/s/ Gohl, Earl, Certifying Official [electronically signed on 08/01/2017 by Gohl, Earl in Integrity.gov]

Other review conducted by

U.S. Office of Government Ethics Certification

/s/ Skalla, Daniel L, Certifying Official [electronically signed on 08/04/2017 by Skalla, Daniel L in Integrity.gov]

Data Revised 08/02/2017

1. Filer's Positions Held Outside United States Government

#	ORGANIZATION NAME	CITY, STATE	ORGANIZATION TYPE	POSITION HELD	FROM	то
1	Fairlington Citizens Association	Arlington, Virginia	civic association	President	12/2012	Present
2	Arlington County Aquatics Advisory Committee	Arlington, Virginia	Local government advisory committee	Member	10/2015	Present

2. Filer's Employment Assets & Income and Retirement Accounts

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
1	SunTrust Bank CDs	No	\$50,001 - \$100,000	Interest	\$201 - \$1,000
2	Wells Fargo Bank CD	No	\$1,001 - \$15,000	Interest	None (or less than \$201)
3	Wright Patman Credit Union CDs	No	\$100,001 - \$250,000	Interest	\$2,501 - \$5,000
4	Wright Patman Credit Union SEP-IRA CDs	No	\$50,001 - \$100,000	Interest	\$1,001 - \$2,500
5	Dept. of Commerce Credit Union CDs	No	\$100,001 - \$250,000	Interest	\$2,501 - \$5,000

3. Filer's Employment Agreements and Arrangements

None

4. Filer's Sources of Compensation Exceeding \$5,000 in a Year

(N/A) - Not required for this type of report

5. Spouse's Employment Assets & Income and Retirement Accounts

None

6. Other Assets and Income

#	DESCRIPTION	EIF	VALUE INCOME TYPE	INCOME AMOUNT
1	T. Rowe Price Equity Income Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
2	Janus Global Research Fund (formerly Worldwide)	Yes	\$15,001 - \$50,000	None (or less than \$201)
3	Dodge & Cox Balanced Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
4	Torray Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
5	Vanguard Wellington Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
6	Mairs & Power Growth Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
7	Vanguard REIT Fund	Yes	\$15,001 - \$50,000	\$201 - \$1,000
8	Sit Tax-Free Income Fund	Yes	\$1,001 - \$15,000	None (or less than \$201)
9	Columbia Threadneedle Tax-Exempt Fund	Yes	\$1,001 - \$15,000	None (or less than \$201)
10	Apple Inc. Common Stock	No	\$1,001 - \$15,000 Dividends	None (or less than \$201)

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
11	Bancorp South Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
12	Cisco Systems, Inc Common Stock	No	\$15,001 - \$50,000	Dividends	\$201 - \$1,000
13	Coca-Cola Co. Common Stock	No	\$1,001 - \$15,000	Dividends	\$201 - \$1,000
14	CVS Caremark Co. Common Stockrp.	No	\$15,001 - \$50,000	Dividends	\$201 - \$1,000
15	Home Depot Inc. Common Stock	No	\$15,001 - \$50,000	Dividends	\$201 - \$1,000
16	intel Corp. Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
17	Microsoft Corp. Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
18	Oracle Corp. Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
19	Pfizer Inc. Common Stock	No	\$1,001 - \$15,000	Dividends	\$201 - \$1,000
20	Renasant Corporation Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
21	Southwest Airlines Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
22	Stratasys, Ltd. Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
23	Target Corp. Common Stock	No	\$1,001 - \$15,000	Dividends	\$201 - \$1,000
24	Time Warner Cable Inc. Common Stock	No	None (or less than \$1,001)	Dividends Capital Gains	\$1,001 - \$2,500
25	Time Warner Inc. Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
26	Walmart Common Stock	No	\$15,001 - \$50,000	Dividends	\$201 - \$1,000
27	Washington Real Estate Investment Trust Common Stock	No	\$1,001 - \$15,000	Dividends	\$201 - \$1,000

#	DESCRIPTION		EIF	VALUE	INCOME TYPE	INCOME AMOUNT
28	Wells Fargo Common Stock		No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
29	Arlington County (VA) General Obligation Bonds due 2023		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
30	Arlington County (VA) General Obligation Bonds due 2024		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
31	Arlington County (VA) General Obligation Bonds due 2024		No	\$1,001 - \$15,000	Interest	None (or less than \$201)
32	Arlington County (VA) General Obligation Bonds due 2027		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
33	Arlington County (VA) General Obligation Bonds due 2027		No	None (or less than \$1,001)	Interest	\$201 - \$1,000
34	Arlington County (VA) General Obligation Bonds due 2029	See Endnote	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
35	Arlington County (VA) General Obligation Bonds due 2031		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
36	Fairfax County (VA) General Obligation Bonds due 2032		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
37	Wright Patman Congressional Credit Union CDs		No	\$100,001 - \$250,000	Interest	\$2,501 - \$5,000
38	Dept. of Commerce Credit Union CDs		No	\$100,001 - \$250,000	Interest	\$5,001 - \$15,000
39	Discover Bank CDs		No	\$50,001 - \$100,000	Interest	\$1,001 - \$2,500
40	Barclays Bank CDs		No	\$100,001 - \$250,000	Interest	\$2,501 - \$5,000
41	Nationwide Bank CDs		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
42	Ally Bank CDs		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
43	E-Loan CD		No	\$15,001 - \$50,000	Interest	\$201 - \$1,000

#	DESCRIPTION	EIF	VALUE	INCOME TYPE	INCOME AMOUNT
44	Capitol One CD	No	\$15,001 - \$50,000	Interest	\$1,001 - \$2,500
45	American Express High-Yield Savings	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
46	Wells Fargo High-Yield Savings	No	\$15,001 - \$50,000	Interest	None (or less than \$201)
47	Wells Fargo Checking	No	\$50,001 - \$100,000	Interest	None (or less than \$201)
48	Bank of America Money Market	No	\$1,001 - \$15,000	Interest	None (or less than \$201)
49	E-Trade Money Market	No	\$1,001 - \$15,000	Interest	None (or less than \$201)
50	Capitol One 360 Money Market	No	\$15,001 - \$50,000	Interest	None (or less than \$201)
51	Congressional Federal Credit Union Capital Money Market	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
52	Goldman Sachs Bank CD	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
53	Charter Communications, Inc Class A Common Stock	No	\$1,001 - \$15,000	Dividends	None (or less than \$201)
54	Arlington County (VA) General Obligation Bonds due 2029	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
55	Arlington County (VA) General Obligation Bonds due 2031	No	\$1,001 - \$15,000	Interest	None (or less than \$201)
56	Arlington County (VA) General Obligation Bonds due 2032	No	\$15,001 - \$50,000	Interest	\$201 - \$1,000
57	Vanguard Index 500 Fund	Yes	\$100,001 - \$250,000		\$1,001 - \$2,500
58	Harbor Capital Appreciation Fund	Yes	\$15,001 - \$50,000		\$201 - \$1,000
59	Colorado Savings Bank	No	\$15,001 - \$50,000	Interest	None (or less than \$201)

7. Transactions

#	DESCRIPTION	TYPE	DATE	AMOUNT
1	Arlington County VA General Obligation Bonds due 2027	Sale	03/15/2016	\$15,001 - \$50,000
2	Arlington County VA General Obligation Bonds due 2032	Purchase	05-04-2016	\$15,001 - \$50,000
3	Arlington County VA General Obligation Bonds due 2031	Purchase	05-05-2016	\$15,001 - \$50,000
4	Time Warner Cable Inc	Exchange	05/20/2016	\$1,001 - \$15,000
5	Charter Communications, Inc Class A Common Stock	Exchange	05/20/2016	\$1,001 - \$15,000
6	OPOWER Common Stock	Sale	06/20/2016	\$1,001 - \$15,000
7	CVS Health Corp Common Stock	Purchase	06/30/2016	\$1,001 - \$15,000

8. Liabilities

None

9. Gifts and Travel Reimbursements

None

Endnotes

PART	#	ENDNOTE
6.	34	2015 disclosure inadvertently listed the bond as due 2028, not 2029.

Summary of Contents

1. Filer's Positions Held Outside United States Government

Part 1 discloses positions that the filer held at any time during the reporting period (excluding positions with the United States Government). Positions are reportable even if the filer did not receive compensation.

This section does not include the following: (1) positions with religious, social, fraternal, or political organizations; (2) positions solely of an honorary nature; (3) positions held as part of the filer's official duties with the United States Government; (4) mere membership in an organization; and (5) passive investment interests as a limited partner or non-managing member of a limited liability company.

2. Filer's Employment Assets & Income and Retirement Accounts

Part 2 discloses the following:

- Sources of earned and other non-investment income of the filer totaling more than \$200 during the reporting period (e.g., salary, fees, partnership share, honoraria, scholarships, and prizes)
- Assets related to the filer's business, employment, or other income-generating activities that (1) ended the reporting period with a value greater than \$1,000 or (2) produced more than \$200 in income during the reporting period (e.g., equity in business or partnership, stock options, retirement plans/accounts and their underlying holdings as appropriate, deferred compensation, and intellectual property, such as book deals and patents)

This section does not include assets or income from United States Government employment or assets that were acquired separately from the filer's business, employment, or other income-generating activities (e.g., assets purchased through a brokerage account). Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF).

3. Filer's Employment Agreements and Arrangements

Part 3 discloses agreements or arrangements that the filer had during the reporting period with an employer or former employer (except the United States Government), such as the following:

- Future employment
- Leave of absence
- Continuing payments from an employer, including severance and payments not yet received for previous work (excluding ordinary salary from a current employer)
- Continuing participation in an employee welfare, retirement, or other benefit plan, such as pensions or a deferred compensation plan
- Retention or disposition of employer-awarded equity, sharing in profits or carried interests (e.g., vested and unvested stock options, restricted stock, future share of a company's profits, etc.)

4. Filer's Sources of Compensation Exceeding \$5,000 in a Year

Part 4 discloses sources (except the United States Government) that paid more than \$5,000 in a calendar year for the filer's services during any year of the reporting period.

The filer discloses payments both from employers and from any clients to whom the filer personally provided services. The filer discloses a source even if the source made its payment to the filer's employer and not to the filer. The filer does not disclose a client's payment to the filer's employer if the filer did not provide the services for which the client is paying.

5. Spouse's Employment Assets & Income and Retirement Accounts

Part 5 discloses the following:

- Sources of earned income (excluding honoraria) for the filer's spouse totaling more than \$1,000 during the reporting period (e.g., salary, consulting fees, and partnership share)
- Sources of honoraria for the filer's spouse greater than \$200 during the reporting period
- Assets related to the filer's spouse's employment, business activities, other income-generating activities that (1) ended the reporting period with a value greater than \$1,000 or (2) produced more than \$200 in income during the reporting period (e.g., equity in business or partnership, stock options, retirement plans/accounts and their underlying holdings as appropriate, deferred compensation, and intellectual property, such as book deals and patents)

This section does not include assets or income from United States Government employment or assets that were acquired separately from the filer's spouse's business, employment, or other income-generating activities (e.g., assets purchased through a brokerage account). Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF). Amounts of income are not required for a spouse's earned income (excluding honoraria).

6. Other Assets and Income

Part 6 discloses each asset, not already reported, that (1) ended the reporting period with a value greater than \$1,000 or (2) produced more than \$200 in investment income during the reporting period. For purposes of the value and income thresholds, the filer aggregates the filer's interests with those of the filer's spouse and dependent children.

This section does not include the following types of assets: (1) a personal residence (unless it was rented out during the reporting period); (2) income or retirement benefits associated with United States Government employment (e.g., Thrift Savings Plan); and (3) cash accounts (e.g., checking, savings, money market accounts) at a single financial institution with a value of \$5,000 or less (unless more than \$200 of income was produced). Additional exceptions apply. Note: The type of income is not required if the amount of income is \$0 - \$200 or if the asset qualifies as an excepted investment fund (EIF).

7. Transactions

Part 7 discloses purchases, sales, or exchanges of real property or securities in excess of \$1,000 made on behalf of the filer, the filer's spouse or dependent child during reporting period.

This section does not include transactions that concern the following: (1) a personal residence, unless rented out; (2) cash accounts (e.g., checking, savings, CDs, money market accounts) and money market mutual funds; (3) Treasury bills, bonds, and notes; and (4) holdings within a federal Thrift Savings Plan account. Additional exceptions apply.

8. Liabilities

Part 8 discloses liabilities over \$10,000 that the filer, the filer's spouse or dependent child owed at any time during the reporting period.

This section does not include the following types of liabilities: (1) mortgages on a personal residence, unless rented out (limitations apply for PAS filers); (2) loans secured by a personal motor vehicle, household furniture, or appliances, unless the loan exceeds the item's purchase price; and (3) revolving charge accounts, such as credit card balances, if the outstanding liability did not exceed \$10,000 at the end of the reporting period. Additional exceptions apply.

9. Gifts and Travel Reimbursements

This section discloses:

- Gifts totaling more than \$375 that the filer, the filer's spouse, and dependent children received from any one source during the reporting period.
- Travel reimbursements totaling more than \$375 that the filer, the filer's spouse, and dependent children received from any one source during the reporting period.

For purposes of this section, the filer need not aggregate any gift or travel reimbursement with a value of \$150 or less. Regardless of the value, this section does not include the following items: (1) anything received from relatives; (2) anything received from the United States Government or from the District of Columbia, state, or local governments; (3) bequests and other forms of inheritance; (4) gifts and travel reimbursements given to the filer's agency in connection with the filer's official travel; (5) gifts of hospitality (food, lodging, entertainment) at the donor's residence or personal premises; and (6) anything received by the filer's spouse or dependent children totally independent of their relationship to the filer. Additional exceptions apply.

Privacy Act Statement

Title I of the Ethics in Government Act of 1978, as amended (the Act), 5 U.S.C. app. § 101 et seq., as amended by the Stop Trading on Congressional Knowledge Act of 2012 (Pub. L. 112-105) (STOCK Act), and 5 C.F.R. Part 2634 of the U. S. Office of Government Ethics regulations require the reporting of this information. The primary use of the information on this report is for review by Government officials to determine compliance with applicable Federal laws and regulations. This report may also be disclosed upon request to any requesting person in accordance with sections 105 and 402(b)(1) of the Act or as otherwise authorized by law. You may inspect applications for public access of your own form upon request. Additional disclosures of the information on this report may be made: (1) to any requesting person. subject to the limitation contained in section 208(d)(1) of title 18, any determination granting an exemption pursuant to sections 208(b)(1) and 208(b)(3) of title 18; (2) to a Federal, State, or local law enforcement agency if the disclosing agency becomes aware of violations or potential violations of law or regulation; (3) to another Federal agency, court or party in a court or Federal administrative proceeding when the Government is a party or in order to comply with a judge-issued subpoena; (4) to a source when necessary to obtain information relevant to a conflict of interest investigation or determination; (5) to the National Archives and Records Administration or the General Services Administration in records management inspections; (6) to the Office of Management and Budget during legislative coordination on private relief legislation; (7) to the Department of Justice or in certain legal proceedings when the disclosing agency, an employee of the disclosing agency, or the United States is a party to litigation or has an interest in the litigation and the use of such records is deemed relevant and necessary to the litigation; (8) to reviewing officials in a new office, department or agency when an employee transfers or is detailed from one covered position to another: (9) to a Member of Congress or a congressional office in response to an inquiry made on behalf of an individual who is the subject of the record; (10) to contractors and other non-Government employees working on a contract, service or assignment for the Federal Government when necessary to accomplish a function related to an OGE Government-wide system of records; and (11) on the OGE Website and to any person, department or agency, any written ethics agreement filed with OGE by an individual nominated by the President to a position requiring Senate confirmation. See also the OGE/GOVT-1 executive branch-wide Privacy Act system of records.

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