

Contact

www.linkedin.com/in/scott-marlow-a812604a (LinkedIn)

Top Skills

Nonprofits

Grant Writing

Non-profits

Scott Marlow

Senior Advisor, USDA Farm Service Agency
Washington, District of Columbia, United States

Experience

USDA Farm Service Agency
Senior Policy Advisor
March 2023 - Present (5 months)
Washington, United States

United States Department Of Agriculture
Deputy Administrator for Farm Programs, Farm Service Agency
January 2022 - April 2023 (1 year 4 months)
Washington, DC

Long Rows Consulting
Founder and CEO, Long Rows Consulting
March 2020 - February 2022 (2 years)
North Carolina, United States

The Rural Advancement Foundation International - USA
25 years 1 month
Senior Policy Specialist
November 2017 - March 2020 (2 years 5 months)
Pittsboro, NC

- Directed the distillation of the experience of individual farm families in RAFI's farm crisis and entrepreneurship programs into educational resources and policy initiatives at the legislative, administrative, appropriations, and implementation levels.
- Through coalitions, successfully sought changes to federal credit, risk management, and disaster assistance programs in the 2019 Farm Bill to target federal lending programs to those in the most need, increase opportunity for credit for beginning and socially disadvantaged farmers, and increase the recognition of conservation and diversification benefit in risk management programs.
- Developed and delivered educational programs for farm families on farm financial management, disaster assistance programs, farm enterprise planning, and the development of resilient enterprises.

- Developed and delivered educational programs for non-government organizations and agencies across 10 states on disaster response and working with farm and rural families in disaster recovery.
- Chaired RAFI's policy team, and directed RAFI's participation in the National Sustainable Agriculture Coalition, The National Family Farm Coalition, the Conservation and Crop Insurance Task Force of the Agree Initiative, The Campaign for Contract Agriculture Reform, NC Sustainable Food, and the NC Inclusive Disaster Recovery Group.
- Developed a model for a participatory research, "citizen science" approach to policy development and program evaluation.

Executive Director

June 2011 - November 2017 (6 years 6 months)

Pittsboro, NC

- Oversaw development and management of a \$1.7M annual budget.
- Oversaw the organization's programs and administration to ensure consistency with RAFI's mission and high standards of financial and organizational management.
- Managed a staff of 12-16, including recruitment and training of new staff.
- Managed Board of Directors relations, and Board establishment of policies on equitable pay structures, financial management and recruitment of new board members.
- Established new programs on farm-scale pollinator habitat establishment, technical assistance for cooperative marketing associations, market-based solutions to food insecurity including the use of SNAP EBT benefits at farmers markets, and farmer-led seed trials for organic production systems.

Director of Farm Sustainability/Community-Based Programs

October 1999 - June 2011 (11 years 9 months)

Pittsboro, NC

- Oversaw RAFI's Farm Crisis Hotline, and served as the first point of contact for hotline callers.
- Directed the development of educational and policy initiatives based on the experience of individual farm families served by the hotline.
- Implemented disaster response initiatives following hurricanes, droughts and floods, either direct to individuals or through partner organizations.
- Co-directed Farm Advocate Link with Farm Aid to provide training and networking of programs that provide in-depth crisis response to farm families across the country.
- Developed policy campaigns from direct service experience with and through coalitions that helped create the USDA Microloan Program, Whole Farm

Revenue Crop Insurance, extend crop insurance price selections to organic and other specialty markets, and shifted regulations and criteria on credit, disaster assistance, risk management and other programs to improve the opportunity for success for beginning and socially disadvantaged farmers, and improve the environmental outcomes of Federal risk management, disaster assistance, and lending programs.

- Developed and Directed a successful policy initiative to include landowner rights protections in NC mineral rights leasing legislation and DENR reports on hydraulic fracturing in NC.
- Developed a USDA 522(b) Concept Proposal Submission for the establishment of strawberry crop insurance.
- Developed a 22-county mental health outreach program in Eastern NC following Hurricane Floyd in partnership with the NC United Methodist Church.

On-Farm Research Project Director

March 1995 - October 1999 (4 years 8 months)

Pittsboro, NC

- Created and managed farmer-focused network to develop and implement reduced-pesticide peanut and cotton production, including a farmer-to-farmer technical assistance program, on-farm trials, and peer information sharing between farmers, extension agents, land-grant researchers, crop consultants, and non-governmental organizations.
- Developed practices that reduced the application of pesticides by over 150,000 pounds of active ingredient with high long-term adoption rates.

Education

North Carolina State University

Master of Science (MS), Crop Science · (1990 - 1993)

Duke University

Bachelor's degree, Political Science · (1981 - 1986)