#### Contact

www.linkedin.com/in/ leopoldomartinez (LinkedIn) www.lmnconsultingIlc.net (Company)

### Top Skills

International Business
Policy Analysis
International Tax

### Languages

English

Spanish

Portuguese

### **Publications**

Venezuela foreign exchange control repatriations strategies

Democracia Economica

Strategic Responses to Brazil's Complex Tax System

La lucha contra el lavado de dinero y la evasión tributaria

VAT the unknown and unwelcomed guest for US companies doing business in LatAm. By Leopoldo J Martinez and Carlos Contasti\*

# Leopoldo Martinez

President Biden's nominee for Executive Director of The Inter-American Development Bank

McLean, Virginia, United States

## Summary

Leopoldo J. Martínez, is an international lawyer, author, advocate, social entrepreneur, and a former Congressman in Venezuela. He is President Joe Biden's nominee to become U.S. Executive Director to the Inter-American Development Bank, awaiting confirmation by the U.S. Senate.

A graduate from Harvard Law School, Princeton University and the University of Miami; Martinez is the author of Democracia Económica (Princeton Academic Press, 1996) and 94 Paradojas para pensar el Siglo XXI (Editorial Dahbar, 2019), also published in english as 94 Paradoxes to consider in the 21st Century (www.IQLatino.org/94Paradojas)

Leopoldo Martínez is the Principal of LMN Consulting, LLC (www.lmnconsultingllc.net), and the founder of Center for Democracy and Development in the Americas (www.cddamericas.org), publishers of IQ Latino (www.IQLatino.org).

Martínez was a member the Democratic National Committee (DNC), serving as one of the Deputy Finance Chair and Co-Chair of the Hispanic Caucus. He also was a Steering Committee Member of the Virginia Democratic Party, and Chair of the National Committee at Latino Victory Project (www.latinovictory.us).

Leopoldo served in the Board of Directors of the University of Mary Washington, and its Executive Committee. He also served on the Small Business Commission of the Commonwealth of Virginia, and in the Government Transition Committee for the 73rd Governor of Virginia Ralph Northam.

Leopoldo Martinez is a frequent contributor to Univision, El Nacional, Huffington Post, NTN24, CNN en Español, Fox News Latino and the Wall Street Journal. He was a Professor of Tax and Public Finance

Law at the Andrés Bello Catholic University in Venezuela; and a Visiting Scholar at Harvard Law School.

Mr. Martinez has worked with large international law and accounting firms, and possesses extensive experience advising Fortune 500 companies, private equity funds, Multi-Latina corporations, international business, and non-profit organizations. As a Congressmen in Venezuela he developed significant experience with the Inter-American system; participating in complex negotiations and initiatives for political reconciliation and development finance.

# Experience

Center for Democracy and Development in the Americas Founder

August 2005 - Present (18 years 3 months)

Washington D.C. Metro Area

The Center for Democracy and Development in the Americas (CDDA) is a global non-profit dedicated to promote an inclusive democracy with a productive and equitable economic system in the United States of America, Iberoamerica and the Caribbean.

The Sorensen Institute for Political Leadership Advisory Board March 2021 - Present (2 years 8 months) Charlottesville, Virginia, United States

Latino Victory Project Member of the Board September 2015 - Present (8 years 2 months)

Mr. Martinez is the Chair of the National Committee.

IQ Latino
Founder
September 2011 - Present (12 years 2 months)
Washington D.C. Metro Area

IQLatino's is a non-profit initiative with the mission to empower the work and voices of Latino Leaders prepared to create awareness of the significance of, and prioritize, Ibero-American affairs the United States.

LMN Consulting LLC

Principal

October 2009 - Present (14 years 1 month)

LMN Consulting LLC provides local solutions with a global perspective integrating legal, strategic planning and communications.

We are part of an international consulting network of independent professional firms located the United States, Latin America and the Iberian Peninsula.

Our network of professionals and firms are integrated as practice groups providing advice to:

- Corporations on tax, financial, corporate planning and compliance in the USA and Latin America, as well as on international dispute resolution.
- Private Clients with their international income and estate tax planning.
- International Business, non-profits organizations and interest groups with their advocacy, strategic financial planning, compliance and communication strategies and social responsibility programs.

IQ Americas is the political consulting arm of the firm providing policy advisory services and political consulting. The company specializes in public opinion research and analysis, planning and communications.

IQ America Estrategias Corporativas brings to each engagement professionals in several disciplines with training in the areas of communication, public opinion, public administration, business administration and public policy and managerial experience in public and private sectors. This facilitates a holistic analysis of the issues providing optimal and practical multidisciplinary responses to complex projects.

University of Mary Washington
Board of Visitors
June 2018 - December 2021 (3 years 7 months)
Fredericksburg, Virginia

Mr. Martinez is the Chair of the Committee on Administration, Finance and Advancement of the University.

Democratic National Committee

Member

November 2017 - November 2021 (4 years 1 month)

Washington D.C. Metro Area

Mr. Martinez is a National Deputy Finance Chair, and the Finance Chair of the Hispanic Caucus

Democratic Party of Virginia
Steering Committee Member
November 2017 - November 2021 (4 years 1 month)
Richmond, Virginia

Commonwealth of Virginia

2 years

Small Business Commissioner July 2017 - June 2019 (2 years) Richmond, Virginia

Member

November 2017 - December 2017 (2 months)

Governor Ralph Northam Transition Committee

Foreign Policy for America Member of the Board June 2017 - May 2019 (2 years)

BDO USA, LLP

Senior Manager/Leader of Latin American Tax Consulting Services November 2007 - October 2009 (2 years)

Mr. Martinez was the leader of the Latin America Tax Consulting Desk.

Nacoma Inc, DBA LMN Consulting (and Adorno & Yoss) Consultant August 2005 - November 2007 (2 years 4 months)

International Business Development, Corporate and Tax Advisory

Asamblea Nacional de Venezuela Diputado

August 2000 - January 2005 (4 years 6 months)

Congressman elected by the State of Miranda, Venezuela. One of the former leaders of the opossition coalition in Congress. Chaired the Committee in Public Credit and Debt. Member of the Foreign Affairs Committe and the Oversight Committee. Vice-Chaired the Brazilian-Venezuelan

Interparlamentiary Committee and was member of the Spain-Venezuela and USA-Venezuela Interparlamentiary Committee.

### CorpBanca

**Board of Directors** 

January 1997 - August 2000 (3 years 8 months)

Corpbanca was one of Venezuela's largest Financial Conglomerates. Mr
Martinez served when this companies were owned by Provida-Infisa from
Chile, and a subsidiary of Corpbanca in Chile. He served as Board Member
with active involvement with its Executive Committee, Compliance Committee
and worked with Large Debtors Reestructuring and Refinances.

Universidad Católica Andrés Bello Professor of Law September 1990 - July 2000 (9 years 11 months)

Professor of Taxation, Public Finance and Banking Law.

Torres, Plaz & Araujo

Antímano, Caracas, Venezuela

Partner

July 1990 - December 1999 (9 years 6 months)

Partner with responsabilities in Taxation, International Corporate Counseling, Oil and Gas Investments, Banking and Finance and Economic Regulations

White & Case LLP
International Associate
January 1988 - July 1990 (2 years 7 months)

Foreign Associate with experience in International Corporate and Finance. Involved with Sovereign Representation in Debt Restructurings.

### Education

Harvard Law School LLM, Law · (1988 - 1989)

University of Miami School of Law LLM in Taxation, International Taxation · (2006 - 2007)

Princeton University

MCF, Public Policy and Economics · (1995 - 1996)

UCAB - Universidad Católica Andrés Bello JD, Law · (1982 - 1987)

Harvard Law School Visiting Scholar, Law · (1995 - 1995)