

# CHARLES F. SAMS III

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## OBJECTIVE

To be of service in a growing organization dedicated to protection, preservation, and enhancement of natural resources and the environment.

## QUALIFICATIONS

- 25 years' experience primarily in the executive management in both profit and nonprofit companies/organizations
- 25 years of Senior Director level experience in environmental, health, educational, public safety and human needs with both Native American and Mainstream organizations
- 12 years' experience working for Native American tribal governments
- Honored and privileged to have served in the U.S. Navy both Active and Reserve duty
- Experience in major metropolitan areas such as New York City, NY, Washington D.C., and Portland, Oregon
- Experience working with over 250 Tribes, organizations, institutions and companies developing environmental programming, youth development, fundraising development, and government to government relations
- Served as a contract consultant for six private agencies/organizations
- Experience with providing training and technical assistance on a diverse set of issues, to include: organizational development, environmental program development, grant writing, fundraising/capital campaign development, education reform, tribal government-to-government relationships, business, financial and economic development and conference facilitation
- Experience with salmon restoration issues with nine Pacific Northwest Tribes, helped in securing land for conservation purposes with over 72 Tribes on numerous projects across Indian Country
- Software Systems experience: Microsoft Office Suite, Adobe, Photoshop, AccuFund, GroupWise, and Drupal

## WORK HISTORY

### Confederated Tribes of the Umatilla Indian Reservation - Pendleton, OR

05/2012 to Present

#### Interim Executive Director

11/2020 to Present

#### Deputy Executive Director

7/2020 to 10/2020

*Federally recognized confederation of three Sahaptin-speaking Native American tribes: the Cayuse, Umatilla, and Walla Walla, which consists of 199,470 acres of reservation lands in northeast Oregon and lands in southeast Washington. The three-tribe confederation populated by over 3,100 people, roughly half of the tribal population live on or near the reservation. The Confederated Tribes own and operate the Wildhorse Resort & Casino with 1,200 slots, 14 tables, 300 hotel rooms, 8 restaurants, 4 entertainment venues and 850 employees and a golf course. The revenues generated from gaming have multiplied the tribe's budget by sevenfold, making money available for health, education, housing and economic development. The tribe opened Cayuse Holding LLC in 2018. Cayuse Holdings consists of six companies with operations globally.*

- Authority and responsibility to implement the legislative actions of the Board of Trustees and to provide for the delivery of programs and services to Tribal Members and Reservation residents on behalf of the Board of Trustees
- Provide management oversight and supervision for all aspects of Tribal government and administration specifically responsible for providing executive leadership and direction to 16 departments with over 500 governmental staff positions.
- Manager of Umatilla Reservation Telecommunications LLC.
- Annual operating budget of \$360M+ and over \$400M in assets
- Oversee a total of 1,800 staff to include Tribal government and its' enterprises

### Communications Director

05/2013 to 7/2020

- Responsible for supervision and operations of public affairs/information, legislative affairs, Confederated Umatilla Journal newspaper, KCUW radio station and educational marketing opportunities for the Tribes
- Served as primary contact person for dissemination of information about and promotion of the CTUIR
- Responsible for developing, implementing, and directing a comprehensive communications office to foster public understanding about the mission, goals, programs and activities of the CTUIR